

2023 Impact Report

Tennis Transforms Lives



USTA 
PACIFIC NORTHWEST



INCLUSIVE

USTA PNW is committed to making tennis accessible to people of all ages and abilities to inspire healthier communities everywhere. In living our mission, we offer a range of adaptive tennis programs at our Vancouver and Galbraith Tennis Centers. Programs include Wheelchair tennis for individuals with mobility impairments, Blind & Low Vision Tennis, and our Love Serving Autism classes dedicated to children aged 5-18 with intellectual and developmental disabilities. Through these programs, we strive to inspire and empower individuals to lead active and inclusive lives.



A message from USTA PNW Chief Executive Officer & Executive Director

Dear Friends,

Our philanthropic non-profit organization is dedicated to promoting equality and inclusivity in the game of tennis. We believe the game of tennis is a vehicle that can transform lives and that everyone should have the opportunity to experience the physical, mental, and social benefits of the sport, regardless of their socioeconomic status.

As I reflect on our organization's past year and future direction, I'm continually impressed by how our donors directly contribute to our mission of growing tennis to inspire healthier people and communities everywhere. USTA Pacific Northwest stands out as the fastest-growing region for tennis, serving an impressive 1.4 million players. This represents a sustained 15% annual growth over the past five years, surpassing all other sections and doubling the national average.

This growth is a testament to the growing popularity of tennis and the impact of our collective efforts to make the game more inclusive and accessible. 2023 was a remarkable year for our organization, and we are proud to share the following accomplishments with you:

- Over 37,950 individuals participated in USTA Leagues, representing a 12.6% increase from the previous year.
- We led the nation with a 80% retention rate for league players
- We provided free and low-cost tennis lessons, equipment, and access to public courts to over 5,000 students through our RecTennis program.
- We awarded 546 need-based scholarships totaling more than \$47,700 to kids and families.
- We created local tennis industry jobs by employing a total of 455 people who helped deliver on the mission.
- We donated over 2,200 court hours to local public high school tennis teams at our managed facilities.
- We sanctioned and scheduled organized and fair competitive play opportunities for over 20,000 participants.
- We provided in-kind resources, B2B support, and training to over 550 tennis providers to grow their business.
- We supported 205 volunteers who provided over 2,100 hours of service.

Together, we are creating a brighter future for tennis in the Pacific Northwest. With heartfelt appreciation, we recognize and honor the invaluable contributions of our donors and supporters. Your unwavering belief in our mission and your generous support have ignited positive transformations in the lives of countless individuals and communities across the region.

With gratitude,

A handwritten signature in blue ink that reads "Matthew Warren".

Matthew Warren
Chief Executive Officer & Executive Director



SPORTSMANSHIP

In accordance with the values of USTA Sportsmanship and Fair Play, it is a core objective within the USTA Pacific Northwest Section to ensure that all sanctioned and sponsored activities (events and programs) exemplify the principles of good sportsmanship. USTA PNW requires dedication from all involved to cultivate a safe, inclusive, and enjoyable environment at every USTA PNW activity, both on and off the tennis court.



By The Numbers

USTA PNW Leads the Way

USTA Pacific Northwest stands out as the fastest-growing region for tennis, serving an impressive 1.4 million players. This represents a sustained 15% annual growth over the past five years, surpassing all other sections and doubling the national average.

37,950
PLAYERS

League Players

- Representing at **12.6% increase in league players** and **13.3% increase in adult tournament participation**
- **League player retention was above 80%, which led the nation.**

9,719
JR. TOURNAMENT
PARTICIPANTS

Youth Players

- **23.8% increase from 2022**
- **158 junior tournaments** sanctioned (43.6% increase in sanctioned tournaments) 80%, which led the nation.

5,284
PARTICIPANTS

RecTennis

- **82% positive engagement**
- **47% women in coaching roles**

546
SCHOLARSHIPS
AWARDED

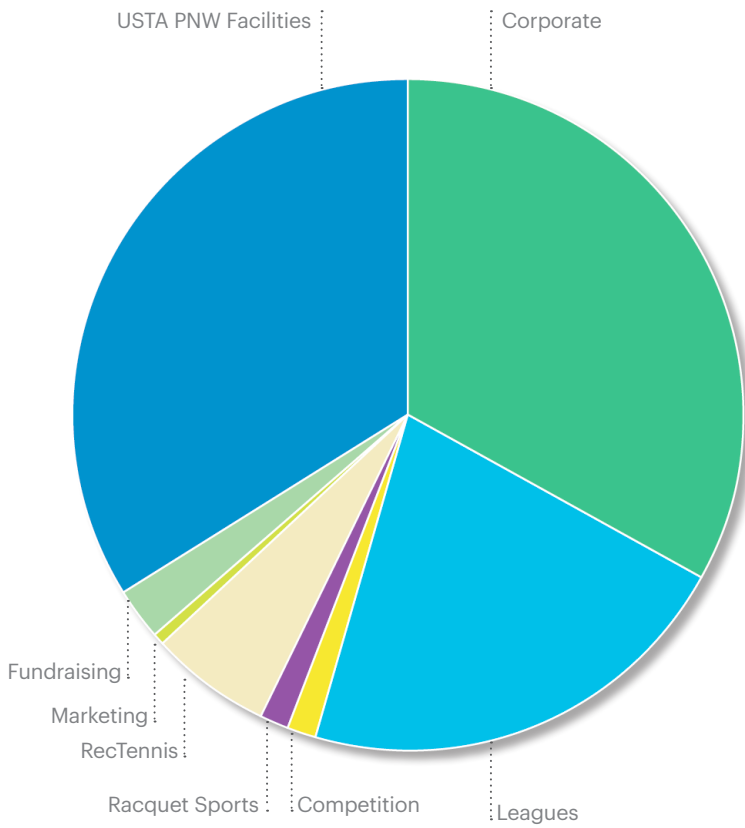
Youth Scholarships

- to help youth from low or income-restricted families
- Up 30% in number of scholarships awarded
- **56% increase in scholarship funding awarded**

2,200
COURT TIME
HOURS

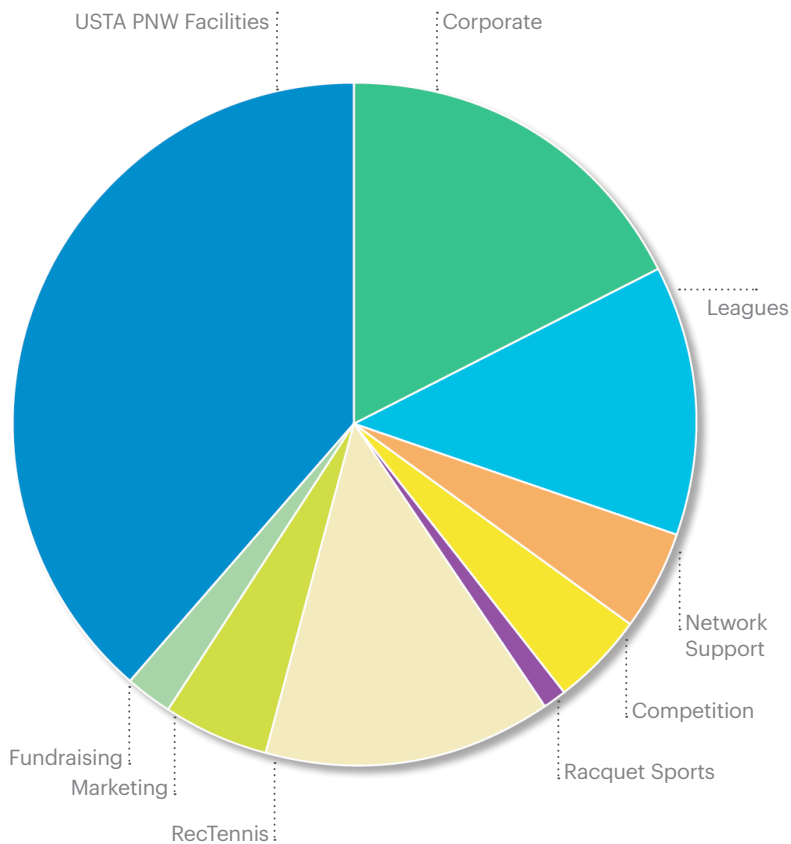
Facilities

- Over **12% increase in Membership** growth (VTC + GTC)
- 5.5% in the increase of public play opportunities donated **more than 2,200 hours of court time** for local high school tennis teams.



Corporate Revenue

Total Operating Revenue:	\$ 7,409,914.73
Corporate:	\$ 2,492,552.10
Leagues:	\$ 1,609,257.23
Network Support:	\$ -
Competition:	\$ 120,264.22
Racquet Sports:	\$ 7,530.81
RecTennis:	\$ 450,231.29
Marketing:	\$ 222.50
Fundraising:	\$ 180,477.54
USTA PNW Facilities:	\$ 2,549,379.04



Operating Expenses

Total Operating Expenses:	\$ 6,819,649.73
Corporate:	\$ 1,222,187.60
Leagues:	\$ 872,246.96
Network Support:	\$ 317,054.09
Competition:	\$ 301,712.66
Racquet Sports:	\$ 69,135.56
RecTennis:	\$ 934,277.36
Marketing:	\$ 333,709.53
Fundraising:	\$ 159,666.58
USTA PNW Facilities:	\$ 2,609,659.39

Total Change in Net Assets: \$590,265.00



MOVING FORWARD

In 2023, we revised our strategic plan and restructured our staff to better support the needs of the over 1.3 million active tennis players in our section. Significantly, the number of tennis players in the Pacific Northwest section has increased, on average, 15% each year over the past five years - the highest rate of any section and double the national average.

Thank you Foundations, Partners and Supporters!

"Although tennis has been part of my life since I was very young, it is a sport for all ages. Regardless of when your passion for the sport began, your generosity ensures tennis continues to grow in the Pacific Northwest! Thank you for your support in the past year, and please continue to support our efforts to bring tennis to the next generation(s). When we give to tennis others benefit directly from our generosity and have the chance to learn this great, healthy game!"

- David Ellis, Board Member

2023 Foundation Support

Ayco Foundation - Mr Thomas & Mrs Beth Anderson
Leslie S. Homer Charitable Fund
Mat-Su Health Foundation
Multnomah Athletic Foundation

Names Family Foundation
Powell Family Foundation - Nancy E Powell Division
Robert & Marcia Oswald Family Foundation
Tulalip Tribes Charitable Contributions

2023 Partners

Alaska Club-East
Alaska Club-Juneau
Alaska Tennis Association
Albany Tennis Club
American Medical Tennis Association
Amy Yee Tennis Center
Amy Yee Tennis Foundation
Anchorage Park & Recreation Department
Arbor Heights Swim and Tennis Club
Ashland Parks & Recreation
Ashland Tennis Fitness Club
Athletic Club of Bend
Bainbridge Athletic Club
Bainbridge Community Tennis Association
Bellevue Club
Bellevue Tennis Academy
Bellingham Tennis Club
Bend Golf & Country Club
Boeing Employees Tennis Club
Camas School District
Canterwood Country Club
Cascade Athletic Club
Central Coast Tennis Association
Central Park Tennis Club
Charbonneau Tennis Club
City of Hayden
City of Kennewick

City of Post Falls
City of Richland
City of Spokane
City of Vancouver
City of Yakima
Clackamas River Racquet Club
Club Green Meadows
Coeur d'Alene Tennis Association
Columbia Athletic Clubs - Silver Lake
Columbia Athletic Clubs- Pine Lake
Columbia Basin Racquet Club
Dalles Athletic Club
Dick Hannah Dealerships
Eagle Crest Tennis Club
Eastern Washington University
Eastside Tennis Center
Edgebrook Club
Ellensburg Racquet & Recreation Center
Eugene Swim and Tennis Club
Eugene YMCA Tennis Center
Evergreen Tennis
Fairbanks Tennis Association
Federal Way Tennis Club
Forest Crest Athletic Club
Galbraith Tennis Center
George Fox University
GIDI Promotions

Glendoveer Tennis Center
 Gorin Tennis Academy
 Grants Pass Community Tennis Association
 Greater Portland Tennis Council
 Harbor Isles Tennis Club
 Harbor Square Athletic Club
 Harmony Meadows - Tennis & Events Center
 Hood River Athletic Club
 Illahe Hills Club
 Irvington Club
 Jupiter Tennis Center
 Kent Swim & Tennis Club
 Kids N' Tennis Inc.
 Kitsap County Tennis League
 Kitsap Tennis and Athletic Center
 Lake Oswego Tennis Center
 Lakeshore Athletic Club
 Lakewood Racquet and Sport Club
 Lewis & Clark College
 Lewis County Tennis Association
 Lighthouse Resort Tennis Club
 Lopez Island Community Tennis Association
 Love Serving Autism
 Marble Fox
 Match Tennis Team App - Matt Waters
 MatSu Tennis Association
 Medford Parks & Recreation
 Mercer Island Beach Club
 Mercer Island Country Club
 Mid-Columbia Tennis Association
 Mill Creek Tennis Club
 Mint Valley Racquet Fitness Complex
 Mountain Park Racquet Club
 Multnomah Athletic Club
 Naumes Suncrest Winery
 Newport Hills Swim & Tennis
 Nordstrom Tennis Center
 North Cascades Athletic Club
 Oak Hills Recreation
 Ohh La Lob
 Oregon Chinese Tennis Association
 Oregon Elite Tennis
 Oregon Golf Club
 Pacific Clinic
 Pacific Northwest Tennis Officials Association
 Pacific University
 Peak Health and Wellness Center

Peninsula Tennis Club
 PenMet Parks
 Portland Athletic Club
 Portland Parks and Recreation
 Portland Tennis Center
 Pro Sports Club
 Redmond Tennis Club
 Richland Parks and Recreation
 Ridgefield School District
 Robinswood Tennis Center
 Rogue Valley Country Club
 Sage Springs Club & Spa
 Salem Tennis & Swim Club
 Salishan Tennis Center
 Seattle Parks & Recreation
 Seattle Tennis Alliance
 Seattle Tennis and Education Foundation
 Seattle Tennis Club
 Semiahmoo Tennis Club
 Skagit Valley Tennis Association
 Spokane Racquet Club
 Sprinkler Tennis Center
 St Johns Racquet Center
 Stafford Hills Club
 Steamboat Tennis and Athletic Club
 Stevens Tennis Center at Gonzaga University
 Sunset Athletic Club
 Tacoma Lawn Tennis Club
 Team Portland Tennis Association
 Tennis Association of Greater Spokane
 Tennis Center Sand Point
 Thorbeckes Chehalis Fit Life
 Timberhill Tennis Club
 Time To Tennis
 Travel Tacoma
 Tualatin Hills Parks & Recreation
 Tualatin Hills Tennis Center
 Umpqua Valley Tennis Center
 University of Portland
 University Of Puget Sound
 Valley Athletic Club
 Vancouver Tennis Center
 Visit Tri-Cities
 Visit Vancouver
 Walla Walla Country Club
 Wellness Center at Central Park



Vancouver Tennis Center members volunteering at the annual high school girls swap giveaway - providing free shoes, clothing and gear to over 200 Vancouver area high school players.

Thank You Volunteers!

We rely on the support of volunteers who make it possible for EVERYONE to experience the life-long benefits that tennis has to offer. In 2023 USTA PNW volunteers logged over 2,100 hours of volunteer service to help grow the game of Tennis. Thank you!

USTA PNW Committee Volunteers

Grace Abraldes
Edward Almonte
Cooper Anderson
Erin Andrade
Daniel Armellino
Joyce Atkins
Joanne Beckett
Tiffany Bowie
Jimmy Chau
Zareena Clendaniel
Suzanne Dodd
David Ellis
Shelly Finn
Maggie Fiocchi
Barbara Gram
Forrest Hall
Elizabeth Hayes
Mick Horton
Kelly Johnson

Anna Kitson
Sam Ko
Greg Labanowski
Colin Looi
Christopher Ma
Justin Martin
Garrett Mau
Anthony Menke
Krista Mikalatos
Virginia Onu
Scott Pennington
Marco Pineda
Natalie Pluskota-Hamberg
Jim Rankin
Charity Schneider
Emily Townsend
Monique Tran
Jim Vana
Debra White

USTA PNW Volunteers

Yumi Ahn
Edward Almonte
Doug Bennett
Bill & Michelle Bittner
Jerin Boyer
Jeff Bruggeman
Emily Christensen
Linda Christine
Allen & Zareena Clendaniel
Bryan Coles
Frank Collie
Marianne Conroy
Cheryl Cooley
Samantha Damiano
Teresa Darling
Patti Dybdahl
Nancy Edwards
Gwendolyn Emminger
Ozzy English
Debbie Ferleman
Shelly Finn
Maggie Fiocchi
Randy Gable
Lakhmeet Ghai Singh
Saeid Ghassaei
Lorna Goth
Lana Hansen
Lynn Hendrix
Douglas Hill
Adam Hrebenuk
Jennifer Huebner
Brad Johnson
Lauren Joung
Jadee Kirkham
Grainne Koelber
Wayne Kohan
Melanie Korch
Maria Kosmetatos
Art Kowitch
Heidi Kresken
Hyacinth Lee

Wayne Leitner
Trylla Lembke
Chris Ma
Madalena McAllen
Geeta McCormack
Carly McFadden
Kathleen McIver
Neville Mehta
Krista Mikalatos
Chrissy Morgan
Susan Morrison
Mike Naumes
Sidney Newsom
Melanie Niceler
Catherine Nielsen
Kathryn Pearson
Hannah Plank
Nik Qafoku
OP Ravi
Lisa Rawas
Bryan Robison
Judy Ross
Todd Samuel
Melodie Seelbinder
Mike Sekins
Youssef Shalaby
Lakhmeet Singh Ghai
Ann Skoog
Winly Tang
Donna Thornberry
Anthony Valenzuela
Sam Varon
Deborah Wall
Carly Walton
Page Watts
Siobhan Whitney
Katie Winter
Antonette Wood

To find out more about becoming a USTA PNW Volunteer visit: give.ustapnw.org/volunteer

Thank You Donors!

We rely on the support of donors who make it possible for EVERYONE to experience the life-long benefits that tennis has to offer. Thank you for your generous support!

This is a listing for gifts received from January 1, 2023, to December 31, 2023.

2023 Donors

Michael & Noel Abrams	Corinne Crabs	Matthew Harris
Glen Alex	Anna Craig	Lea Hawkins
Matt Anger	Shane Cropper	Lynn Hendrix
Anonymous Donors	Steven Darling	Ben & Eileen Hershberg
Tarun Arora	Linda Degnan	Carolyn Heyman
Julie Atchley	Heidi DeRespini	Joanette Hollyoak
Monica Baker	Jocelyn Devita	Mary Ruth Carleton & Bruce Hunt
Jackie Barker	Chau Do	Patti Hutchison
Jennifer Bell	Patrick Dreves	Vicky Huxtable
David Benson	Marcy Duenhoelter	Ricky Huynh
Mark Bernazzani	Patti Dybdahl	Michael & Judy Israel
Karen Bethards	David & Jeanne Ellis	Mike & Deanna James
Shannon Bilstrom	Yvonne Endrikat	Ryan Jaramillo
Gayle Bingham	Carl Felts	Duclos Jen
Bill & Michelle Bittner	Elece Fiocchi	Linda Jennings
Edwin & Merry Blair	Darillyn Fones	John Jensen
Stephen Blum	Harry Folster	Howard Joffe
Jill Borgida	Dinari & Jill Foreman	Kyra John
Jason Brandeis	Scott Frakes	Sally Jones
Karen Brawley-Cook	Louanne Fuller	Christy Jones
Julie Brink	Kris Furrer	John Keaveney
Carmen Britt	Hilke Gallant	T Khounnala
Jeffrey Bruggeman	Campbell Glenn Garonzik	China Kirk
John Buck	Michael Garrett	Jeff Klein
James Buelt	Kelley Gaylor	Alice Knapp
Robin Burak	Shannon Gerritzen	Michael Koehler
Clare Cadiz	Julie Gorretta	Pamela Kohler
Angie Cagle	Robert Graffis	Mike Kreger
Jacqueline Cao	Rebecca Griffith	Rose Laderas
Minou Chau	Jonathan Guinn	Jason Ladum
Helen Chen	Amaira Gupta	Andy & Tammy LaFrazia
Michelle Clary	Wilrogrtric Hackett	Pamela Lagielski
Allen & Zareena Clendaniel	Gerald Hagan	Selena Lai
Jeremy Conkling	Mary Steinbergs & Charles Hamilton	Kieu Lam
Nicholas Corkill	Nina Hanson	Jodi Landefeld
Bill Cotton	Jeremy Harkin	Lana Lane
Gary Cox	Kelly Harp	Anh Lao

David LeClair
 Mark Lerfald
 Willie Liu
 Karen Loeffler
 Tom Lux
 Andrea Maison
 Major Images
 Peter Mason
 Garrett Mau
 Kate McInerny
 Jennifer McIntosh
 Patricia Medina
 Evan Mehlenbacher
 Nick Mercer
 DeAnn Merrell
 Curtis Mettler
 Robert Michaels
 Michael Mietzner
 Ellen Miller
 Sarah Miller
 Janet Mills
 Heather Milstead
 Diane Molleson
 Julie Monson
 Monique Murielle Montgomery
 Chrissy & Jeff Morgan
 Shelley Morrison
 James Murphy
 Raymur Murray
 Nikki Nadig
 John Nakaoka
 Sue Naumes
 Mike & Laura Naumes
 Christine Nelson
 Curtis Nelson
 Douglass Neuman
 Katherine Nguyen
 Todd Noble
 Debbie Nolan
 Bill Odom
 Bryan Ogden

Robert Okubo
 Bill & Deborah O'Leary
 Cindy Osterman
 Brad Owens
 Heidi Palena
 Despina Paltoglou
 Bill Parretta
 Gail Patton
 Terry & Maya Pawlitschek
 Delores Payne
 Felicia Perez
 Kat Phillips
 Lucy Pierce
 Josh Pinyerd
 Dan Powell
 Rodney Pray
 Pete Prekeges
 Raghvinder Purhar
 Bridget Raach
 Jeanette Racette
 Gary & Leslye Randall
 Mary Rawlsky
 Nathan Rettke
 Alana Rhea
 Brian Jones Ridder
 Bruce Robertson
 William Robertson
 Annette Rose
 Robert Rose
 Judy Ross
 John & Claire Rubini
 Bernie Ruskin
 Mary Russell
 Vicki Rynd
 Steve & Kelly Sacks
 Dan Safranek
 Einar Salonen
 Nancy Scheetz-Freymiller
 John Sedor
 Melodie Seelbinder
 Elizabeth Sevey

Nicolaos Skimas
 Vicky Smoot
 Lindsey Snow
 Barbara Squires
 Celine Stacy
 Kip Stevenson
 Nicole Stice
 Olga Stuart
 Tom Stumpf
 Annie Sumpter
 Greg Svendsen
 Mindy Ta
 Tacoma Baseball Club
 Erica Teodoro
 Jennifer Terami
 Patricia Thompson
 James Titus
 Ken Tobias
 Mary Jane Toolson
 Shalini Vivek
 Lynn Wagner
 William & Y-Nhi Waldo
 Candace Walker
 Bill & Nancy Walz
 Mark Watson
 Jo Wayles
 Anthony Webb
 Kirsten Whipple
 Deb White
 John Wirum
 Angela Wolverton
 Michael Won
 Nancy Woo

USTA PNW gratefully acknowledges all our generous donors. To the best of our knowledge, the information listed accurately reflects our records for fiscal year 2023. We recognize that omissions or errors — while regrettable — inadvertently may occur. If you find any inaccuracies, please notify the development office at (971) 777-3661. Thank you again for your extraordinary support.



USTA PNW Board and Staff at 2023 Hall of Fame Induction Ceremony.

2023 USTA PNW Board of Directors

Mark Lerfald, President

Allen Clendaniel, Sectional Delegate

Mary Rawlsky, Secretary/Treasurer

Bill Bittner, Director

Art Edwards, Director

David Ellis, Director

Bruce Hunt, Director

Joe Hunt, Director

Despina Paltoglou, Director

Make an impact

Want to make an impact? Donate online: give.ustapnw.org

Please contact us for other donation opportunities at mbaker@pnw.usta.com

- Gifts through Estate Planning, Trusts, Donor Advised Funds or other gift options
- Corporate sponsorship opportunities
- Fundraising partnerships that support the growth of Tennis in the PNW

PNW is an exempt organization as described in Section 501 (c)(3) of the Internal Revenue Code; EIN 93-0853818. All donations made to USTA PNW are tax-deductible to the fullest extent of the law.



TEAMWORK

USTA PNW recognizes the importance of teamwork in building a strong and vibrant tennis community. By promoting teamwork, our organization creates an environment where players of all backgrounds and skill levels feel welcome, encouraging them to come together, embrace the game, and reap its numerous health benefits.



Mission

Growing tennis to inspire healthier people and communities everywhere.

Vision

We believe that the game of tennis is a vehicle that can transform lives and that belief is the heart of our mission. Through the sport of tennis, we have seen people and communities grow stronger, healthier, and more connected. Through the work that we do, we aim to make tennis viable and accessible to all people in every community throughout the Pacific Northwest.

Connect with us!



ustapnw.org



[ustapnw](https://www.facebook.com/ustapnw)



[ustapnw](https://www.instagram.com/ustapnw)

Gold
Transparency
2024

Candid.

USTA Pacific Northwest Section

29030 SW Town Center Loop E

Suite 202 - #507

Wilsonville, OR 97070

PNW is an exempt organization as described in Section 501 (c)(3) of the Internal Revenue Code; EIN 93-0853818. All donations made to USTA PNW are tax-deductible to the fullest extent of the law.



USTA 
PACIFIC NORTHWEST